



Combined Financial Statements

December 31, 2020 and 2019



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# Community Foundation for a greater Richmond

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## REPORT OF INDEPENDENT ACCOUNTANTS

To the Board of Governors of the  
Community Foundation for a greater Richmond

### Report on the Combined Financial Statements

We have audited the accompanying combined financial statements of the Community Foundation for a greater Richmond (the "Foundation") and affiliated organizations, which comprise the combined statements of financial position as of December 31, 2020 and 2019, and the related combined statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the combined financial statements.

### Management's Responsibility for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States; this includes the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the combined financial position of the Foundation and affiliated organizations as of December 31, 2020 and 2019, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States.

## Supplemental Information

Our audits were conducted for the purpose of forming an opinion on the basic combined financial statements as a whole. The 2020 supplemental information on pages 29 and 30 is presented for purposes of additional analysis and is not a required part of the basic combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic combined financial statements. The information has been subjected to the auditing procedures applied in the audits of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic combined financial statements or to the basic combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the supplemental information is fairly stated in all material respects in relation to the basic combined financial statements taken as a whole.

A handwritten signature in black ink, appearing to read "Keita", with a stylized flourish at the end.

September 14, 2021  
Glen Allen, Virginia

**Community Foundation for a greater Richmond**

Combined Statements of Financial Position  
December 31, 2020 and 2019

<u>Assets</u>	<u>2020</u>	<u>2019</u>
Cash and cash equivalents	\$ 48,705,291	\$ 36,867,802
Investments, at fair value	973,806,398	818,582,077
Pledges, notes and other receivables	90,142,142	92,639,526
Prepaid expenses	193,366	282,565
Property and equipment, net	1,010,700	1,187,525
Right of use assets	3,006,011	3,300,609
Cash surrender value of life insurance	42,731	47,770
Assets held in trust, at fair value	<u>77,702,375</u>	<u>90,482,460</u>
 Total assets	 <u>\$ 1,194,609,014</u>	 <u>\$ 1,043,390,334</u>
 <u>Liabilities and Net Assets</u>		
Liabilities:		
Accrued expenses	\$ 745,692	\$ 591,188
Operating lease liabilities	3,324,875	3,590,180
Distributions payable	34,230,887	45,608,932
Liability under gift annuities	159,746	128,183
Liability under trust agreements	46,941,800	63,201,246
Funds held as agency endowments	<u>9,205,343</u>	<u>7,420,413</u>
 Total liabilities	 <u>94,608,343</u>	 <u>120,540,142</u>
Net assets:		
Without donor restrictions	585,380,421	489,998,918
With donor restrictions	<u>514,620,250</u>	<u>432,851,274</u>
 Total net assets	 <u>1,100,000,671</u>	 <u>922,850,192</u>
 Total liabilities and net assets	 <u>\$ 1,194,609,014</u>	 <u>\$ 1,043,390,334</u>

See accompanying notes to the combined financial statements.

Community Foundation for a greater Richmond

Combined Statement of Activities  
Year Ended December 31, 2020

	Without donor restrictions	With donor restrictions	Total
Support and revenue:			
Contributions	\$ 48,803,891	\$ 36,705,821	\$ 85,509,712
Net change in value of investment in The Richmond Fund, LP	45,475,431	61,218,213	106,693,644
Net realized and unrealized gain on investments	55,386,417	3,534,448	58,920,865
Net investment income	4,134,053	1,450,327	5,584,380
Contributions to charitable trusts (net of the liability)	-	102,462	102,462
Distributions from trusts	(1,651,167)	-	(1,651,167)
Investment income from trusts	17,744	2,585,115	2,602,859
Program service and other miscellaneous revenue	21,355	444,351	465,706
Total support and revenue	<u>152,187,724</u>	<u>106,040,737</u>	<u>258,228,461</u>
Net assets released from restriction	<u>24,271,761</u>	<u>(24,271,761)</u>	<u>-</u>
Expenses:			
Program:			
Grant distributions	(71,501,258)	-	(71,501,258)
Program expenses	(4,382,552)	-	(4,382,552)
Administrative	(3,524,093)	-	(3,524,093)
Fundraising	(1,670,079)	-	(1,670,079)
Total expenses	<u>(81,077,982)</u>	<u>-</u>	<u>(81,077,982)</u>
Change in net assets	95,381,503	81,768,976	177,150,479
Net assets, beginning of year	<u>489,998,918</u>	<u>432,851,274</u>	<u>922,850,192</u>
Net assets, end of year	<u>\$ 585,380,421</u>	<u>\$ 514,620,250</u>	<u>\$ 1,100,000,671</u>

See accompanying notes to the combined financial statements.

Community Foundation for a greater Richmond

Combined Statement of Activities  
Year Ended December 31, 2019

	Without donor restrictions	With donor restrictions	Total
Support and revenue:			
Contributions	\$ 79,913,803	\$ 106,478,310	\$ 186,392,113
Net change in value of investment in The Richmond Fund, LP	32,015,260	30,931,620	62,946,880
Net realized and unrealized loss on investments	34,577,036	3,936,438	38,513,474
Net investment income	4,072,455	2,492,059	6,564,514
Contributions to charitable trusts (net of the liability)	-	112,486	112,486
Investment income from trusts	161,643	61,129	222,772
Program service and other miscellaneous revenue	301,867	569,034	870,901
Total support and revenue	<u>151,042,064</u>	<u>144,581,076</u>	<u>295,623,140</u>
Net assets released from restriction	<u>19,365,598</u>	<u>(19,365,598)</u>	<u>-</u>
Expenses:			
Program:			
Grant distributions	(80,796,198)	-	(80,796,198)
Program expenses	(5,647,699)	-	(5,647,699)
Administrative	(3,188,636)	-	(3,188,636)
Fundraising	(1,466,831)	-	(1,466,831)
Total expenses	<u>(91,099,364)</u>	<u>-</u>	<u>(91,099,364)</u>
Change in net assets	79,308,298	125,215,478	204,523,776
Net assets, beginning of year	<u>410,690,620</u>	<u>307,635,796</u>	<u>718,326,416</u>
Net assets, end of year	<u>\$ 489,998,918</u>	<u>\$ 432,851,274</u>	<u>\$ 922,850,192</u>

See accompanying notes to the combined financial statements.

## Community Foundation for a greater Richmond

### Combined Statement of Functional Expenses Year Ended December 31, 2020

	Program Services	Administrative	Fundraising	Total
Advertising and promotion	\$ -	\$ -	\$ 82,684	\$ 82,684
Community Foundation program expenses	282,898	-	-	282,898
Conferences and meetings	23,758	11,879	11,879	47,516
Depreciation	-	263,409	-	263,409
Employee benefits	214,157	210,997	126,231	551,385
Fees for services	285,581	211,197	106,889	603,667
Grants	71,501,258	-	-	71,501,258
Information technology	75,648	302,594	-	378,242
Insurance	-	252,086	-	252,086
Memberships	17,562	8,781	8,781	35,124
NextUp program expenses	971,326	-	-	971,326
Occupancy	247,697	123,849	123,849	495,395
Office expenses	107,433	35,811	35,811	179,055
Other expenses	198,896	100,251	100,250	399,397
Payroll taxes	114,062	112,378	67,232	293,672
Salaries and wages	1,699,106	1,674,029	1,001,509	4,374,644
Sponsorships	134,500	-	-	134,500
Taxes, licenses and registration fees	-	211,868	-	211,868
Travel	9,928	4,964	4,964	19,856
	<u>\$ 75,883,810</u>	<u>\$ 3,524,093</u>	<u>\$ 1,670,079</u>	<u>\$ 81,077,982</u>

See accompanying notes to the combined financial statements.



## Community Foundation for a greater Richmond

### Combined Statement of Functional Expenses Year Ended December 31, 2019

	Program Services	Administrative	Fundraising	Total
Advertising and promotion	\$ -	\$ -	\$ 24,603	\$ 24,603
Community Foundation program expenses	384,621	-	-	384,621
Conferences and meetings	83,414	41,707	41,707	166,828
Depreciation	-	244,657	-	244,657
Employee benefits	200,913	193,391	122,561	516,865
Fees for services	411,929	205,610	-	617,539
Grants	80,796,198	-	-	80,796,198
Information technology	56,512	242,998	-	299,510
Insurance	-	233,370	-	233,370
Memberships	28,997	14,499	14,499	57,995
NextUp program expenses	2,043,198	-	-	2,043,198
Occupancy	220,658	110,329	110,329	441,316
Office expenses	148,730	49,626	49,626	247,982
Other expenses	190,362	95,179	95,179	380,720
Payroll taxes	105,060	101,126	64,089	270,275
Salaries and wages	1,514,877	1,458,162	924,107	3,897,146
Sponsorships	218,167	-	-	218,167
Taxes, licenses and registration fees	-	177,849	-	177,849
Travel	40,261	20,133	20,131	80,525
	<u>\$ 86,443,897</u>	<u>\$ 3,188,636</u>	<u>\$ 1,466,831</u>	<u>\$ 91,099,364</u>

See accompanying notes to the combined financial statements.

## Community Foundation for a greater Richmond

### Combined Statements of Cash Flows Years Ended December 31, 2020 and 2019

	2020	2019
Cash flows from operating activities:		
Change in net assets	\$ 177,150,479	\$ 204,523,776
Adjustments to reconcile change in net assets to net cash and cash equivalents from operating activities:		
Depreciation	263,409	244,657
Amortization of right of use asset	29,293	273,939
Non-cash operating lease expense	-	(39,563)
Net change in value of investment in The Richmond Fund, LP	(106,693,644)	(62,946,880)
Net realized and unrealized gain on investments	(58,920,865)	(38,513,474)
Donations permanently restricted for endowment	(29,202,698)	(5,293,893)
Changes in assets and liabilities:		
Pledges, notes and other receivables	2,497,384	(76,211,190)
Prepaid expenses	89,199	(59,846)
Cash surrender value of life insurance	5,039	(3,775)
Accrued expenses	154,504	(174,334)
Distributions payable	(11,378,045)	4,618,568
Net cash (used in) provided by operating activities	(26,005,945)	26,417,985
Cash flows from investing activities:		
Net proceeds from (purchases of) investments	10,390,188	(19,877,984)
Purchases of property and equipment	(86,584)	(566,064)
Net cash provided by (used in) investing activities	10,303,604	(20,444,048)
Cash flows from financing activities:		
Donations permanently restricted for endowment	29,202,698	5,293,893
Decrease (increase) in assets held in trust	12,780,085	(12,730,333)
Increase (decrease) in liability under gift annuities	31,563	(121,754)
(Decrease) increase in liability under trust agreements	(16,259,446)	9,508,999
Increase in funds held as agency endowments	1,784,930	1,017,084
Net cash provided by financing activities	27,539,830	2,967,889
Net change in cash and cash equivalents	11,837,489	8,941,826
Cash and cash equivalents, beginning of year	36,867,802	27,925,976
Cash and cash equivalents, end of year	\$ 48,705,291	\$ 36,867,802
Supplemental disclosure of cash flow information:		
Non-cash transactions:		
Acquisition of right of use asset through operating lease liability	\$ -	\$ 704,794

See accompanying notes to the combined financial statements.

# Community Foundation for a greater Richmond

## Notes to Combined Financial Statements

### 1. Organization and Business:

The Community Foundation *Serving Richmond and Central Virginia*, doing business as the Community Foundation for a greater Richmond, (the "Foundation") is a publicly-supported charity formed and existing exclusively to support charitable purposes primarily in, and for the benefit of, Richmond and Central Virginia. The Foundation is composed of two legal entities that operate as a single, consolidated organization: Greater Richmond Community Foundation, a charitable trust, and The Community Foundation, Inc., a charitable corporation. These entities share the same tax identification number and report their financial and program operations on a combined basis. The Foundation operates under the purpose and authority established by the Declaration of Trust, initially executed in 1968 and subsequently incorporated into the governing documents of the corporate entity which was established in 1993.

The accompanying combined financial statements include the resources and financial activities of the Foundation and seven affiliated entities. Six of these entities are organized as supporting organizations of the Foundation. Supporting organizations are 501(c)3 charities that are classified by the Internal Revenue Service ("IRS") as public charities because their governing documents describe their alignment of charitable purpose with one or more named publicly supported charities, and there is documented shared governance, financial relationships and operating activities that meet IRS tests. The six supporting organizations that are included in the annual audit and financial reporting process are the Annabella R. Jenkins Foundation ("Jenkins Foundation"), the R.E.B. Foundation ("R.E.B."), the Pauley Family Foundation ("Pauley"), the Jane and Arthur Flippo Endowment Foundation ("Flippo Foundation"), the Commonwealth Foundation for Cancer Research ("CFCR") and the Ann K. Kirby Foundation ("Kirby").

The seventh affiliated entity, NextUp RVA, is a tax-exempt public charity as defined by Sections 170(b)(1)(A)(vi), 501(c)3, and 509(a)(1) of the Internal Revenue Code ("IRC"). Through June 30, 2021, all of NextUp RVA's Board of Directors were appointed by the Foundation and it is therefore considered a controlled entity at December 31, 2020. As of July 1, 2021, NextUp RVA will no longer be considered a controlled entity or an affiliated entity of the Foundation.

The programs conducted by all of these affiliated organizations are reflected in the accompanying combined financial statements. All significant intercompany transactions and accounts are eliminated.

In addition, The Community Foundation Real Estate I, LLC and The Community Foundation Real Estate II, LLC ("TCF Real Estate LLCs") were formed to accept real estate transactions of the Foundation. TCF Real Estate LLCs operate as single-member LLCs of the Foundation and all activity and net assets are reflected in the accompanying combined financial statements.

## Community Foundation for a greater Richmond

### Notes to Combined Financial Statements, Continued

#### 2. Summary of Significant Accounting Policies:

**Basis of Accounting:** The Foundation and affiliated organizations prepare their financial statements on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States (“GAAP”).

**Cash and Cash Equivalents:** The Foundation and affiliated organizations consider all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

**Investments:** The Foundation and affiliates’ investments are reported at fair value in the combined statements of financial position. The fair value of marketable equity and debt securities is determined using quoted market prices. Certain less-marketable investments are generally carried at values determined by the respective investment managers using valuation approaches that can generally be classified as either; an income or earnings approach, a cost or asset approach, or a market approach. Investments are exposed to various risks, such as interest rate, market, and credit. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in the risks in the near term could materially affect amounts reported on the combined financial statements. Unrealized gains and losses are included in the Combined Statements of Activities.

**Property and Equipment and Depreciation:** Property and equipment consists primarily of office furniture, equipment, technology, and leasehold improvements recorded at cost for purchased items and at fair value for contributed items. Depreciation is computed on a straight-line basis over the estimated useful lives of the assets. Accumulated depreciation equaled \$743,013 and \$493,995 as of December 31, 2020 and 2019, respectively.

## Community Foundation for a greater Richmond

### Notes to Combined Financial Statements, Continued

#### 2. Summary of Significant Accounting Policies, Continued:

**Net Assets:** Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes in net assets are classified and reported as follows:

*Net Assets without Donor Restrictions* – Net assets available for general use and not subject to donor restrictions. The Foundation’s policy is to designate donor gifts without restriction at the discretion of the Board of Governors. The Board has designated net assets without donor restrictions for the following uses:

Designated for Donor Advised Grants – Funds designated for donor-advised grants are available for distribution upon recommendation by the donor.

Designated for Operating Reserves – Funds designated for future needs such as technology, capital purchases and other operating needs.

Designated for Discretionary Grants – Funds remaining from annual spendable income of board-designated endowments are designated for discretionary grants.

Designated for Endowment – Funds designated to provide perpetual support for community grantmaking and the Foundation’s operations.

*Net Assets With Donor Restrictions* – Net assets comprising contributions and endowment and investment earnings subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature and may or will be met, either by actions of the Foundation and/or the passage of time. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. As of December 31, 2020 and 2019, the Foundation’s net assets with donor restrictions are restricted for funding various community philanthropic programs and/or nonprofits specified by the donors, as well as the endowment corpus and unspent endowment investment earnings. See Note 11.

**Revenue Recognition:** Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expiration of donor-imposed restrictions on net assets are reported as net assets released from restriction on the Combined Statements of Activities. The Foundation reports non-cash gifts as revenues without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. The Foundation reports expirations of donor restrictions when the donated assets are placed in service.

## Community Foundation for a greater Richmond

### Notes to Combined Financial Statements, Continued

#### 2. Summary of Significant Accounting Policies, Continued:

**Revenue Recognition, Continued:** Contributions, including unconditional promises to give, are recognized as revenues in the period made. Conditional promises are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash, which are primarily donated investment securities, are recorded at their estimated fair value at the date of donation.

**Funds Held as Agency Endowments:** The Foundation is a recipient organization that accepts contributions from organizations and agrees to use those assets on behalf of a specified beneficiary and recognizes the fair value of those assets as a liability to the specified beneficiary. The Foundation maintains variance power and legal ownership of agency endowment funds and as such, continues to report the funds as assets of the Foundation.

**Concentrations of Credit Risk:** Financial instruments that potentially subject the Foundation to concentrations of credit risk consist principally of cash and cash equivalents and pledges and notes receivable. The Foundation and affiliated organizations place their cash and cash equivalents with financial institutions located in Richmond, Virginia. At times, these balances may exceed the FDIC insurance limits.

Receivables are from individuals, corporations and foundations located primarily in the Richmond region. The Foundation and affiliated organizations believe their credit risk related to these receivables is limited due to the nature of their donors.

**Income Taxes:** The Foundation, as designed and operated, is a qualifying public charity as defined in Section 501(c)(3) of the Internal Revenue Code ("IRC"), and therefore, is exempt from federal and state income taxes. As a result of certain investments, the Foundation is subject to unrelated business income tax. Certain affiliated trusts pay excise taxes on their investment income. All supporting organizations included in the combined financial statements are designed and operated as qualifying public charities as defined in Section 501(c)(3).

**Income Tax Uncertainties:** The Foundation follows Financial Accounting Standards Board ("FASB") guidance related to accounting for uncertainty in income taxes, which clarifies the accounting for income taxes by prescribing the minimum recognition threshold that a tax position is required to meet before being recognized in the Foundation's combined financial statements. The interpretation also provides guidance on derecognition, classification, interest and penalties, disclosure and transition.

## Community Foundation for a greater Richmond

### Notes to Combined Financial Statements, Continued

#### 2. Summary of Significant Accounting Policies, Continued:

**Income Tax Uncertainties, Continued:** In accordance with the interpretation, the Foundation discloses the expected future tax consequences of uncertain tax positions presuming the taxing authorities' full knowledge of the facts of the Foundation's position and records unrecognized tax benefits or liabilities for known, or anticipated tax issues based on the Foundation's analysis of whether additional taxes would be due to the authority given their full knowledge of the tax position.

The Foundation has completed its assessment and determined that there were no tax positions which would require recognition under the interpretation. The Foundation is not currently under audit by any tax jurisdiction.

**Functional Allocation of Expenses:** The costs of providing the various programs and supporting services have been summarized on a functional basis in the Combined Statements of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefitted.

The combined financial statements report expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. All expenses are allocated on the basis of estimates of time and effort.

**Use of Estimates:** The preparation of combined financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the combined financial statements and the reported amounts of support and revenue and expenditures during the reporting period. Actual results could differ from those estimates.

**Subsequent Events:** Management has evaluated subsequent events through September 14, 2021, the date the combined financial statements were available to be issued and has determined that there are no items to be disclosed.

## Community Foundation for a greater Richmond

### Notes to Combined Financial Statements, Continued

#### 3. Liquidity and Availability:

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	<u>2020</u>	<u>2019</u>
Cash and cash equivalents	\$ 48,705,291	\$ 36,867,802
Investments, short-term and liquid	403,538,382	329,993,186
Pledges, notes and other receivables	<u>1,049,472</u>	<u>1,675,030</u>
	453,293,145	368,536,018
Less: donor and committee advised funds	<u>(188,375,160)</u>	<u>(162,005,347)</u>
Available for general expenditure	<u>\$ 264,917,985</u>	<u>\$ 206,530,671</u>

The Foundation generally uses the assets held for donor advised funds for grantmaking based on donor recommendations although those funds are not donor-restricted.

Endowment funds consist of donor-restricted endowments and board-designated endowments. Income from donor-restricted endowments that is restricted for specific purposes is not available for general expenditure. Although the Foundation does not intend to spend from the board-designated endowment (other than amounts appropriated per the board's annual spending rate approval), these amounts could be made available if necessary. See Note 12 for more information.

As part of the Foundation's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations become due. The Foundation invests cash in excess of daily requirements in short-term investments and money market funds. Occasionally, the board will designate a portion of any operating surplus to its operating reserve, which was \$2,078,937 and \$1,804,479 as of December 31, 2020 and 2019, respectively.

#### 4. Investments in the Richmond Fund:

The Foundation invests its assets to achieve a long-term rate of return that exceeds its payout rate, plus the rate of inflation. Volatility is minimized by investing globally in diverse, non-correlating classes of assets. Due in part to the University of Richmond's (the "University") performance record in accomplishing these objectives with its own endowment, in 2008, the Foundation and certain of its affiliated organizations entered into an investment partnership with the University called The Richmond Fund, LP (the "Richmond Fund").



## Community Foundation for a greater Richmond

### Notes to Combined Financial Statements, Continued

#### 4. Investments in the Richmond Fund, Continued:

The general partner of the Richmond Fund is the Richmond Fund Management Company, LLC, a subsidiary of Spider Management Company, LLC ("SMC"), the investment company for the University's endowment. A rate of return agreement is used to equalize the quarterly rate of return of the University's pooled endowment managed by SMC and the Richmond Fund's rate of return. There are no contribution commitments for the Foundation and withdrawals can be made each calendar quarter with a minimum of 60 days advance notice.

As of December 31, 2020 and 2019, the ownership interests and summarized activity of the Foundation and its affiliated organizations in the Richmond Fund for the years then ended are as follows:

	Community Foundation	Jenkins Foundation	R.E.B. Foundation	Total
Ownership percentage of The Richmond Fund, LP at December 31, 2020	20.9%	2.2%	2.1%	25.2%
Balance, January 1, 2019	\$ 400,845,696	\$ 43,526,166	\$ 35,209,149	\$ 479,581,011
Distributions	(9,000,000)	(2,400,000)	(1,200,000)	(12,600,000)
Investment income	52,667,159	5,664,005	4,615,716	62,946,880
Balance, December 31, 2019	444,512,855	46,790,171	38,624,865	529,927,891
Additions	20,700,000	-	6,500,000	27,200,000
Distributions	(40,000,000)	(2,400,000)	(1,900,000)	(44,300,000)
Investment income	88,361,502	8,954,724	9,377,418	106,693,644
Balance, December 31, 2020	<u>\$ 513,574,357</u>	<u>\$ 53,344,895</u>	<u>\$ 52,602,283</u>	<u>\$ 619,521,535</u>

Net change in value of investment in The Richmond Fund, LP, net realized and unrealized gain on investments, and net investment income included in the accompanying combined statements of activities, in total, is shown net of investment expenses of \$6,415,026 for 2020 and \$3,905,242 for 2019.

**Community Foundation for a greater Richmond**

Notes to Combined Financial Statements, Continued

**5. Pledges, Notes, and Other Receivables:**

Pledges, notes and other receivables consist of the following at December 31, 2020 and 2019:

	2020		2019	
	Current	Long-term	Current	Long-term
Pledges receivable	\$ 75,173,997	\$ 162,794	\$ 76,345,197	\$ 1,268,812
Receivable from charitable trusts	450,132	8,042,757	441,454	6,192,746
Other receivables	<u>865,848</u>	<u>5,446,614</u>	<u>1,624,184</u>	<u>6,767,133</u>
	<u>\$ 76,489,977</u>	<u>\$ 13,652,165</u>	<u>\$ 78,410,835</u>	<u>\$ 14,228,691</u>

Pledges, notes, and other receivables are expected to be collected as follows:

	Amount
Within 1 year	\$ 76,489,977
1-5 years	1,984,175
More than 5 years	<u>11,667,990</u>
	<u>\$ 90,142,142</u>

The Foundation used a rate of 0.6% and 2.0% at December 31, 2020 and 2019, respectively, to discount to present value its pledges receivable.

Included in long-term other receivables, the Foundation has a note receivable with a principal balance of \$5,446,615 and \$6,368,075 as of December 31, 2020 and 2019. Accrued interest totaled \$76,252 and \$1,097,989 as of December 31, 2020 and 2019, respectively. The note was issued in November 2009 by CFCR and bears interest at an annual rate of seven percent. The note is secured by real estate. The note is due on demand but is not expected to be called or collected within the next year.

To fund certain grants, CFCR was the recipient of a contingent pledge totaling \$78,000,000 (the "Contingent Pledge"). The Contingent Pledge was directed solely to fund the grants made by CFCR, which are contingent upon grantee fundraising (See Note 8). During 2020 and 2019, gifts totaling \$2,285,775 and \$4,318,280, respectively, were received by CFCR to fulfill the pledge. The balance remaining on the Contingent Pledge was \$2,716,446 and \$5,002,221 at December 31, 2020 and 2019.

## Community Foundation for a greater Richmond

### Notes to Combined Financial Statements, Continued

#### 6. Right of Use Asset and Operating Lease Liability:

The Foundation entered into a lease for office space on March 26, 2018. The initial term of this lease commenced in November 2018. Rent payments commenced 150 days after the lease commencement date (November 7, 2018). The lease will continue for 124 months following the rent commencement date (April 5, 2019, with the first full payment due May 1, 2019). The Foundation has the option to extend the lease term for one consecutive five year period, however this option is not recognized in the right-of use asset and liability amounts. In accordance with accounting standards, a right of use asset and operating lease liability were recorded at the time of lease commencement based on the present value of the future lease payments.

An amendment to the lease was entered into on November 14, 2018, to include additional rentable space adjacent to the space covered by the original lease. Rent payments commenced 150 days after the lease commencement date (April 13, 2019). The lease will continue for 116 months following the rent commencement date (September 9, 2019, with the first full payment due October 1, 2019). A right of use asset and operating lease liability were recorded at the time of lease commencement based on the present value of the future lease payments.

Future maturities of the operating lease obligations as of December 31, 2020 are as follows:

<u>Year</u>	<u>Amount</u>
2021	\$ 404,939
2022	415,062
2023	425,444
2024	436,063
2025	446,979
Thereafter	<u>1,713,044</u>
	3,841,531
Less: discount to present value	<u>(516,656)</u>
	<u>\$ 3,324,875</u>

## Community Foundation for a greater Richmond

### Notes to Combined Financial Statements, Continued

#### 7. Cash Surrender Value of Life Insurance:

Cash surrender value of life insurance is carried at its stated value which approximates its fair value.

The Foundation was the beneficiary under two and four life insurance policies as of December 31, 2020 and 2019, respectively. At December 31, 2020, the face amount of these policies totaled \$10,100,000. At December 31, 2019, the face amount of these policies totaled \$10,200,000. During 2020, the Foundation received \$7,019 from cancelled life insurance policies. During 2019, the Foundation received no proceeds from life insurance.

#### 8. Distributions Payable:

Distributions payable, recorded at pledged amounts, are due to be paid in:

<u>Year</u>	<u>Amount</u>
2021	\$ 22,508,696
2022	8,973,447
2023	2,113,041
2024	373,036
2025	121,124
Thereafter	<u>141,543</u>
Total	<u>\$ 34,230,887</u>

The Foundation used a rate of 0.6% and 2.0% at December 31, 2020 and 2019, respectively, to discount to present value its distributions payable.

In accordance with ASU 2018-08, the Foundation and its affiliated organizations do not record grants payable if the grantor must overcome a barrier for payment. In 2020, conditional grants totaling approximately \$27,187,375 had been promised but not recorded based on such barriers.

In 2016, CFCR granted amounts totaling \$127,000,000 to provide funding to cancer research institutions. These grants are conditional upon those institutions raising matching funds. Through December 31, 2020, matching funds of \$126,500,000 had been raised by these institutions. During 2019, CFCR made two additional grants. One is conditional upon certain project completion barriers and as such, is not recorded. The second is unconditional and is recorded as a payable at December 31, 2020 and 2019. Based on the matching funds raised and timing of scheduled payments, grants payable totaled \$20,750,000 and \$32,550,000 at December 31, 2020 and 2019, respectively.

## Community Foundation for a greater Richmond

### Notes to Combined Financial Statements, Continued

#### 9. Charitable Trusts:

The Foundation is the named trustee under numerous charitable unitrust agreements ("Unitrusts"). Under the trust agreements, the Unitrusts pay an annual benefit to the trust beneficiaries throughout their lives based on a percentage of the fair value of the trust assets as defined by the trust agreement. The fair value of the assets of the Unitrusts is included on the Combined Statements of Financial Position as assets held in trust. Contribution income with donor restriction is recognized to the extent that the fair value of the trust assets exceeds the present value of the future payments to the trust beneficiaries.

The present value of the future payments to the trust beneficiaries is based on life span, actuarial factors derived from IRS Publication 1458, and a discount rate of 0.6% and 2.0% as of December 31, 2020 and 2019, respectively, per IRC Section 7520(a).

The Foundation is the named trustee and beneficiary of one charitable lead trust. Under the trust agreement, the lead trust pays an annual benefit for a specified term based on a percentage of the fair value of the trust assets. The fair value of the assets of the lead trust is included on the Combined Statements of Financial Position as assets held in trust. A liability for the present value of the future payout at termination is included on the Combined Statements of Financial Position as a liability under trust agreements.

The Foundation has been named beneficiary of numerous charitable trusts that the Foundation does not serve as trustee. For 2020 and 2019, the changes in value of these split interest agreements were \$1,127,771 and \$1,232,250, respectively. These amounts are included on the Combined Statements of Activities as a component of net realized and unrealized gain on investments.

#### 10. Line of Credit:

The Foundation has available a revolving line of credit with a bank providing for maximum borrowings of \$10,000,000 through October 29, 2021. Interest on funds advanced is payable monthly at the one-month LIBOR rate plus 1.75%, subject to a floor of 2.75% (2.75% and 3.50% at December 31, 2020 and 2019, respectively). There were no borrowings on the line of credit for the years ended December 31, 2020 and 2019.

## Community Foundation for a greater Richmond

### Notes to Combined Financial Statements, Continued

#### 11. Net Assets With Donor Restrictions:

Net assets with donor restrictions at year-end were available for the following purposes:

	<u>2020</u>	<u>2019</u>
Perpetually restricted funds	\$ 373,388,556	\$ 296,118,141
Beneficial interest in trusts	20,860,195	19,193,354
Program specific funds	<u>120,371,499</u>	<u>117,539,779</u>
	<u>\$ 514,620,250</u>	<u>\$ 432,851,274</u>

Amounts released from restriction in 2020 and 2019 relate primarily to the occurrence of the passage of time and appropriation of spendable amounts from endowment funds.

#### 12. Endowment Funds:

The Foundation's endowment consists of approximately 518 permanently endowed named funds established for a variety of purposes. The endowed funds include both funds with donor restrictions and funds without donor restriction that were designated for endowment by the Foundation's Board of Governors. As required by GAAP, net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor restrictions.

The Board of Governors of the Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies net assets as net assets with donor restrictions: (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The portion of donor-restricted endowment funds that are not required to be held into perpetuity are reclassified to net assets without donor restrictions when those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

## Community Foundation for a greater Richmond

### Notes to Combined Financial Statements, Continued

#### 12. Endowment Funds, Continued:

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the organization
- The investment policies of the organization

**Endowment Investing and Spending Policies:** The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Under this policy, as approved by the Board of Governors, the endowment funds are invested in a manner that is intended to produce stated investment results while assuming a moderate level of investment risk. The Foundation's spending and investment policies work together to achieve this objective.

The investment policy establishes an achievable return objective return through diversification of asset classes. The current long-term return objective is to earn 5% per year, plus the rate of inflation. Actual returns in any given year may vary from this amount. To satisfy its long-term rate of return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater value on equity-based investments to achieve its long-term return objectives within prudent risk parameters.

The spending policy calculates the amount of money annually distributed from the Foundation's various endowed funds for grantmaking and administration. The current spending policy is to distribute an amount up to 5% of a moving twelve-quarter average, unless a different amount is stated in the fund agreement. This is consistent with the Foundation's objective to maintain the purchasing power of endowment assets as well as to provide additional real growth through new gifts and investment return.

Community Foundation for a greater Richmond

Notes to Combined Financial Statements, Continued

12. Endowment Funds, Continued:

Changes in endowment net assets were as follows for the years ended December 31, 2020 and 2019:

	Without Donor Restrictions	With Donor Restrictions	Total
Net assets, January 1, 2019	\$ 234,146,134	\$ 269,045,089	\$ 503,191,223
Investment gain, net	47,234,410	32,679,386	79,913,796
New gifts	34,154,662	5,293,893	39,448,555
Appropriation of endowment assets for expenditure	<u>(12,511,644)</u>	<u>(10,900,227)</u>	<u>(23,411,871)</u>
Net assets, December 31, 2019	303,023,562	296,118,141	599,141,703
Investment gain, net	50,698,464	62,669,051	113,367,515
New gifts	1,216,144	29,202,698	30,418,842
Appropriation of endowment assets for expenditure	<u>(18,134,959)</u>	<u>(14,601,334)</u>	<u>(32,736,293)</u>
Net assets, December 31, 2020	<u>\$ 336,803,211</u>	<u>\$ 373,388,556</u>	<u>\$ 710,191,767</u>



**Community Foundation for a greater Richmond**

Notes to Combined Financial Statements, Continued

**12. Endowment Funds, Continued:**

Endowment net asset composition was as follows as of December 31, 2020 and 2019:

	2020		
	Without Donor Restrictions	With Donor Restrictions	Total
Board-designated endowment funds	\$ 336,803,211	\$ -	\$ 336,803,211
Donor-restricted endowment funds:			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-	250,245,347	250,245,347
Accumulated investment gains	-	123,143,209	123,143,209
	<u>\$ 336,803,211</u>	<u>\$ 373,388,556</u>	<u>\$ 710,191,767</u>
	2019		
	Without Donor Restrictions	With Donor Restrictions	Total
Board-designated endowment funds	\$ 303,023,562	\$ -	\$ 303,023,562
Donor-restricted endowment funds:			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-	224,368,843	224,368,843
Accumulated investment gains	-	71,749,298	71,749,298
	<u>\$ 303,023,562</u>	<u>\$ 296,118,141</u>	<u>\$ 599,141,703</u>

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. The Foundation allows spending from underwater endowments in accordance with the spending policy. At December 31, 2020 and 2019, funds with deficiencies of \$28,944 and \$14,341, respectively, were reported in net assets with donor restrictions.

	2020	2019
Fair value of underwater endowment funds	\$ 1,589,091	\$ 408,729
Original endowment gift amount	1,618,035	423,070
Deficiencies of underwater endowment funds	<u>\$ (28,944)</u>	<u>\$ (14,341)</u>

## Community Foundation for a greater Richmond

### Notes to Combined Financial Statements, Continued

#### 13. Fair Value Measurements:

FASB guidance establishes a framework for measuring fair value, clarifies the definition of fair value within that framework and expands disclosure requirements regarding the use of fair value measurements. The guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal and most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The guidance establishes a three-level hierarchy that prioritizes the inputs to valuation techniques used to measure fair value.

The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the assets or liabilities fall within different levels of the hierarchy, the classification is based on the lowest level that is significant to the fair value measurement of the asset or liability. Classification of assets and liabilities within the hierarchy considers the market in which the assets or liabilities are traded and the reliability and transparency of the assumptions used to determine fair value. The hierarchy requires the use of observable market data when available. The levels of the hierarchy are defined as follows:

Level 1 – Unadjusted quoted prices that are available in active markets for the identical assets or liabilities at the measurement date.

Level 2 – Other observable inputs available at the measurement date, other than quoted prices included in Level 1, either directly or indirectly, including:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets in non-active markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from or corroborated by other observable market data.

Level 3 – Unobservable inputs that cannot be corroborated by observable market data and reflect the use of significant management judgment. These values are generally determined using pricing models for which the assumptions utilize management's estimates of market participant assumptions. There were no purchases of Level 3 assets in 2020 or 2019. During 2020, sales of Level 3 assets totaled \$19,765,717. There were no sales of Level 3 assets in 2019.

In accordance with GAAP, the fair value of investments measured using net asset value ("NAV") per share as a practical expedient are excluded from the fair value hierarchy.

Community Foundation for a greater Richmond

Notes to Combined Financial Statements, Continued

13. Fair Value Measurements, Continued:

Assets and liabilities measured at fair value on a recurring basis at December 31, 2020 include the following:

	Fair Value Using			Investments valued at NAV as practical expedient	Assets/ liabilities at Fair Value
	Level 1	Level 2	Level 3		
Assets:					
Investments:					
Cash equivalents	\$ 78,284,710	\$ -	\$ -	\$ -	\$ 78,284,710
Equity securities	213,204,844	-	-	-	213,204,844
Marketable alternatives	-	8,897,065	-	-	8,897,065
Non-marketable alternatives	-	-	53,898,244	-	53,898,244
The Richmond Fund, LP	-	-	-	619,521,535	619,521,535
Total investments	291,489,554	8,897,065	53,898,244	619,521,535	973,806,398
Pledges, notes and other receivables	76,489,977	13,652,165	-	-	90,142,142
Cash surrender value of life insurance	-	42,731	-	-	42,731
Assets held in trusts	77,702,375	-	-	-	77,702,375
Total	<u>\$ 445,681,906</u>	<u>\$ 22,591,961</u>	<u>\$ 53,898,244</u>	<u>\$ 619,521,535</u>	<u>\$ 1,141,693,646</u>
Liabilities:					
Distributions payable	\$ -	\$ 34,230,887	\$ -	\$ -	\$ 34,230,887
Liability under gift annuities	-	159,746	-	-	159,746
Liability under trust agreements	-	46,941,800	-	-	46,941,800
Funds held as agency endowments	-	9,205,343	-	-	9,205,343
Total	<u>\$ -</u>	<u>\$ 90,537,776</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 90,537,776</u>

Community Foundation for a greater Richmond

Notes to Combined Financial Statements, Continued

13. Fair Value Measurements, Continued:

Assets and liabilities measured at fair value on a recurring basis at December 31, 2019 include the following:

	Fair Value Using			Investments valued at NAV as practical expedient	Assets/ liabilities at Fair Value
	Level 1	Level 2	Level 3		
<b>Assets:</b>					
<b>Investments:</b>					
Cash equivalents	\$ 24,329,130	\$ -	\$ -	\$ -	\$ 24,329,130
Equity securities	189,603,715	-	-	-	189,603,715
Marketable alternatives	-	8,725,502	-	-	8,725,502
Non-marketable alternatives	-	-	65,995,839	-	65,995,839
The Richmond Fund, LP	-	-	-	529,927,891	529,927,891
Total investments	<u>213,932,845</u>	<u>8,725,502</u>	<u>65,995,839</u>	<u>529,927,891</u>	<u>818,582,077</u>
Pledges, notes and other receivables	78,410,835	14,228,691	-	-	92,639,526
Cash surrender value of life insurance	-	47,770	-	-	47,770
Assets held in trusts	<u>90,482,460</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>90,482,460</u>
<b>Total</b>	<b><u>\$ 382,826,140</u></b>	<b><u>\$ 23,001,963</u></b>	<b><u>\$ 65,995,839</u></b>	<b><u>\$ 529,927,891</u></b>	<b><u>\$ 1,001,751,833</u></b>
<b>Liabilities:</b>					
Distributions payable	\$ -	\$ 45,608,932	\$ -	\$ -	\$ 45,608,932
Liability under gift annuities	-	128,183	-	-	128,183
Liability under trust agreements	-	63,201,246	-	-	63,201,246
Funds held as agency endowments	<u>-</u>	<u>7,420,413</u>	<u>-</u>	<u>-</u>	<u>7,420,413</u>
<b>Total</b>	<b><u>\$ -</u></b>	<b><u>\$ 116,358,774</u></b>	<b><u>\$ -</u></b>	<b><u>\$ -</u></b>	<b><u>\$ 116,358,774</u></b>

## Community Foundation for a greater Richmond

### Notes to Combined Financial Statements, Continued

#### 13. Fair Value Measurements, Continued:

The following methods and assumptions were used to estimate the fair value of each class of financial instruments:

The investments in alternatives are valued by general partners of the funds based on several criteria established in the fund agreement. All exchange traded securities are measured at the listed price at a specified time. Financial instruments that are tied to an underlying exchange traded security are valued at the listed price provided that the general partner determines that the price accurately reflects fair value. All other assets and liabilities of the fund are valued based on a calculation of fair value based on supporting information by the general partner using valuation approaches that can be classified as either; an income or earnings approach, a cost or asset approach, or a market approach. These approaches focus on either discounting future earnings or equity payouts, valuing the underlying assets and liabilities under a hypothetical sale transaction which may involve the use of independent appraisers, or by identifying and selecting publicly traded securities with similar investment characteristics. Certain investments, including the investment in the Richmond Fund, are valued using NAV as a practical expedient. The Foundation had unfunded commitments to alternative investments totaling \$2,345,941 and \$3,290,220 as of December 31, 2020 and 2019, respectively.

The Foundation has investments in certain real estate parcels through the Jane and Arthur Flippo Endowment Foundation and the Commonwealth Foundation for Cancer Research. The Foundation values the real estate using the market approach, through tax assessments or available comparable sales information.

The beneficial interest in trusts are managed investments and are valued by general partners of the investment funds based on several criteria established in the fund agreement. All exchange traded securities are measured at the listed price at a specified time. Financial instruments that are tied to an underlying exchange traded security are valued at the listed price provided that the general partner determines that the price accurately reflects fair value. All other assets and liabilities of the fund are valued based on a calculation of fair value based on supporting information by the general partners.

## Community Foundation for a greater Richmond

### Notes to Combined Financial Statements, Continued

#### 14. Retirement Plans:

Employees that are at least 21 years of age are eligible to participate in a 403(b) thrift plan immediately following their hire date. Employees are eligible for the 403(b) thrift plan employer matching contributions if they work more than 20 hours per week and are not student interns. Under the terms of the plan, employees are entitled to contribute a portion of their total compensation, within limitations established by the IRC. At the discretion of the Board of Governors, the Foundation may make a matching contribution defined as the lesser of 100% of an employee's contributions or 4.5% of an employee's total annual compensation. Matching contributions amounted to \$156,612 for 2020 and \$148,053 for 2019.

Eligible employees are vested in a defined benefit plan through United Way of Greater Richmond & Petersburg for employees meeting the eligibility requirements of age 21 and completing one year of service with a minimum of 1,000 hours worked. The plan pays retirees a fixed amount that is based on the number of years of service and compensation history. Pension plan expense was \$108,407 for 2020 and \$92,298 for 2019. Effective December 31, 2008, the plan sponsor, United Way of Greater Richmond & Petersburg, froze all future benefit accruals for those who are active participants. The pension plan was also frozen to new participants as of that date. Based on actuarial assumptions, current interest rates, market conditions, requirements of the Pension Protection Act, and other factors, the Foundation is likely to be required to make future contributions to the Plan.

In December 2014, the Foundation established a 401(a) discretionary contribution plan. 2020 contributions totaled \$30,000 and there were no contributions to the plan in 2019. Participation in the plan is limited to persons whose payroll is reported on the Foundation's EIN. Eligibility further conforms to the eligibility criteria for the 403(b) thrift plan employer matching contributions.

#### 15. Indemnifications:

As permitted under their articles of incorporation, the Foundation and affiliated organizations have certain obligations to indemnify their current and former officers and directors for certain events or occurrences while the officer or director is, or was serving, at the Foundation's and affiliated organizations' request in such capacities. The maximum liability under these obligations is limited by the Code of Virginia. The Foundation's and affiliated organizations' insurance policies serve to limit their exposure. The Foundation and affiliated organizations believe that the estimated fair value of these indemnification obligations is minimal.

SUPPLEMENTAL INFORMATION

## Community Foundation for a greater Richmond

### Combining Statement of Financial Position December 31, 2020

	Community Foundation	NextUp RVA	R.E.B. Foundation	Jenkins Foundation	Pauley Family Foundation	Flippo Foundation	Commonwealth Foundation for Cancer Research	Ann K. Kirby Foundation	Total	Combining Entries	Combined Total
<b>Assets</b>											
Cash and cash equivalents	\$ 23,908,692	\$ 2,493,585	\$ 12,708,640	\$ 2,586,521	\$ 1,699,320	\$ 56,978	\$ 5,186,239	\$ 65,316	\$ 48,705,291	\$ -	\$ 48,705,291
Investments, at fair value	579,592,048	-	52,610,121	53,344,895	139,957,433	8,897,065	94,324,053	45,080,783	973,806,398	-	973,806,398
Pledges, notes and other receivables	8,889,951	574,129	-	-	-	-	80,678,062	-	90,142,142	-	90,142,142
Prepaid expenses	185,664	2,106	-	5,596	-	-	-	-	193,366	-	193,366
Property and equipment, net	1,001,394	9,306	-	-	-	-	-	-	1,010,700	-	1,010,700
Right of use assets	3,006,011	-	-	-	-	-	-	-	3,006,011	-	3,006,011
Cash surrender value of life insurance	42,731	-	-	-	-	-	-	-	42,731	-	42,731
Assets held in trust, at fair value	71,807,741	-	-	5,894,634	-	-	-	-	77,702,375	-	77,702,375
<b>Total assets</b>	<b>\$ 688,434,232</b>	<b>\$ 3,079,126</b>	<b>\$ 65,318,761</b>	<b>\$ 61,831,646</b>	<b>\$ 141,656,753</b>	<b>\$ 8,954,043</b>	<b>\$ 180,188,354</b>	<b>\$ 45,146,099</b>	<b>\$ 1,194,609,014</b>	<b>\$ -</b>	<b>\$ 1,194,609,014</b>
<b>Liabilities and Net Assets</b>											
<b>Liabilities:</b>											
Accrued expenses	\$ 674,949	\$ 64,831	\$ 449	\$ 531	\$ 2,464	\$ -	\$ -	\$ 2,468	\$ 745,692	\$ -	\$ 745,692
Operating lease liabilities	3,324,875	-	-	-	-	-	-	-	3,324,875	-	3,324,875
Distributions payable	5,581,435	-	-	470,100	7,434,916	2,500	20,691,936	50,000	34,230,887	-	34,230,887
Liability under gift annuities	31,425	-	-	128,321	-	-	-	-	159,746	-	159,746
Liability under trust agreements	46,941,800	-	-	-	-	-	-	-	46,941,800	-	46,941,800
Funds held as agency endowments	9,205,343	-	-	-	-	-	-	-	9,205,343	-	9,205,343
<b>Total liabilities</b>	<b>65,759,827</b>	<b>64,831</b>	<b>449</b>	<b>598,952</b>	<b>7,437,380</b>	<b>2,500</b>	<b>20,691,936</b>	<b>52,468</b>	<b>94,608,343</b>	<b>-</b>	<b>94,608,343</b>
<b>Net assets:</b>											
Without donor restrictions	214,628,400	2,378,363	65,318,312	55,294,381	134,219,373	8,951,543	59,496,418	45,093,631	585,380,421	-	585,380,421
With donor restrictions	408,046,005	635,932	-	5,938,313	-	-	100,000,000	-	514,620,250	-	514,620,250
<b>Total net assets</b>	<b>622,674,405</b>	<b>3,014,295</b>	<b>65,318,312</b>	<b>61,232,694</b>	<b>134,219,373</b>	<b>8,951,543</b>	<b>159,496,418</b>	<b>45,093,631</b>	<b>1,100,000,671</b>	<b>-</b>	<b>1,100,000,671</b>
<b>Total liabilities and net assets</b>	<b>\$ 688,434,232</b>	<b>\$ 3,079,126</b>	<b>\$ 65,318,761</b>	<b>\$ 61,831,646</b>	<b>\$ 141,656,753</b>	<b>\$ 8,954,043</b>	<b>\$ 180,188,354</b>	<b>\$ 45,146,099</b>	<b>\$ 1,194,609,014</b>	<b>\$ -</b>	<b>\$ 1,194,609,014</b>

See Report of Independent Accountants.



## Community Foundation for a greater Richmond

### Combining Statement of Activities Year Ended December 31, 2020

	Community Foundation	NextUp RVA	R.E.B. Foundation	Jenkins Foundation	Pauley Family Foundation	Flippo Foundation	Commonwealth Foundation for Cancer Research	Ann K. Kirby Foundation	Total	Combining Entries	Combined Total
<b>Support and revenue:</b>											
Contributions	\$ 70,129,638	\$ 1,946,879	\$ 3,635	\$ 1,026	\$ 1,092,000	\$ -	\$ 12,878,775	\$ -	\$ 86,051,953	\$ (542,241)	\$ 85,509,712
Net change in value of investment in The Richmond Fund, LP	88,361,502	-	9,377,418	8,954,724	-	-	-	-	106,693,644	-	106,693,644
Net realized and unrealized gain (loss) on investments	4,283,832	(39)	(83,215)	532,670	19,019,541	241,676	29,353,957	5,572,443	58,920,865	-	58,920,865
Net investment income	1,880,497	(25)	76,093	3,364	3,041,817	-	656,776	(74,142)	5,584,380	-	5,584,380
Distributions from trusts	(1,651,167)	-	-	-	-	-	-	-	(1,651,167)	-	(1,651,167)
Contributions to charitable trusts (net of the liability)	102,462	-	-	-	-	-	-	-	102,462	-	102,462
Investment income from trusts	2,408,381	-	-	194,478	-	-	-	-	2,602,859	-	2,602,859
Misc & other program revenue	465,547	-	159	-	-	-	-	-	465,706	-	465,706
Unrestricted support	346,939	(84,000)	(73,820)	(209,963)	(290,531)	(43,816)	(50,000)	(137,050)	(542,241)	542,241	-
<b>Total support and revenue</b>	<b>166,327,631</b>	<b>1,862,815</b>	<b>9,300,270</b>	<b>9,476,299</b>	<b>22,862,827</b>	<b>197,860</b>	<b>42,839,508</b>	<b>5,361,251</b>	<b>258,228,461</b>	<b>-</b>	<b>258,228,461</b>
<b>Expenses:</b>											
<b>Program:</b>											
Grant distributions	(49,690,194)	-	(1,629,450)	(1,514,056)	(10,324,923)	(2,500)	(8,088,672)	(251,463)	(71,501,258)	-	(71,501,258)
Program expenses	(2,992,199)	(1,376,106)	(3,228)	(11,019)	-	-	-	-	(4,382,552)	-	(4,382,552)
Administrative	(2,807,600)	(88,677)	(8,040)	(25,164)	(12,199)	(16,163)	(556,115)	(10,135)	(3,524,093)	-	(3,524,093)
Fundraising	(1,419,371)	(250,708)	-	-	-	-	-	-	(1,670,079)	-	(1,670,079)
<b>Total expenses</b>	<b>(56,909,364)</b>	<b>(1,715,491)</b>	<b>(1,640,718)</b>	<b>(1,550,239)</b>	<b>(10,337,122)</b>	<b>(18,663)</b>	<b>(8,644,787)</b>	<b>(261,598)</b>	<b>(81,077,982)</b>	<b>-</b>	<b>(81,077,982)</b>
Change in net assets	109,418,267	147,324	7,659,552	7,926,060	12,525,705	179,197	34,194,721	5,099,653	177,150,479	-	177,150,479
Net assets, beginning of year	513,256,138	2,866,971	57,658,760	53,306,634	121,693,668	8,772,346	125,301,697	39,993,978	922,850,192	-	922,850,192
Net assets, end of year	<u>\$ 622,674,405</u>	<u>\$ 3,014,295</u>	<u>\$ 65,318,312</u>	<u>\$ 61,232,694</u>	<u>\$ 134,219,373</u>	<u>\$ 8,951,543</u>	<u>\$ 159,496,418</u>	<u>\$ 45,093,631</u>	<u>\$ 1,100,000,671</u>	<u>\$ -</u>	<u>\$ 1,100,000,671</u>

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