

# Signature Investment Option

The Community Foundation is structured to provide philanthropic resources for the Richmond region in perpetuity. The Signature Fund is the Foundation’s primary investment pool, designed to provide strong investment returns with lower volatility. It is managed by Spider Management Company, the investment management arm of the University of Richmond. Through The Richmond Fund, LP, a unique partnership created in 2008, Spider Management Company invests the University’s endowment alongside endowments of many nonprofits, primarily in the Richmond region.

Investment management fees are approximately 49 basis points, and incentive fees apply when net investment performance exceeds an annualized return of 8%.

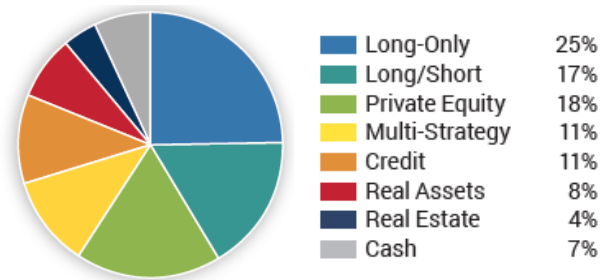
## Investment Philosophy

Our partnership with Spider Management Company is based on a deep and shared understanding that future generations rely on these long-term assets. By investing alongside the University’s endowment, the Community Foundation and its component funds receive the scale and resources to invest like large institutions.

### 3 Key Principles:

- **Absolute Return** – A focus on achieving returns above the average inflation-adjusted spending rate over the long term, regardless of short-term benchmark performance.
- **Diversification** – Building a diverse portfolio across asset classes, managers and geographies as a return enhancement and risk management tool.
- **Long-Term Horizon** – As a long-term investor, Spider Management Company takes advantage of less efficient markets and avoids distractions from short-term market moves.

## Asset Allocation



## Investment Performance (as of 6/30/19)

Spider Management Company’s performance over the past decade reflects the value of its disciplined and diversified investment strategy. Despite the strength of public equity markets in recent years, the 2008–2009 financial crisis still affects the long-term annualized returns of endowments, illustrating the importance of preservation of capital.

